

## online marketing

beginner's workshop





Your fonts, logos, colors and images form a visual identity for your brand.



## marketing

(noun)

the action or business of promoting and selling products or services, including market research and advertising.

#### what works best?

#### 1. FOCUS ON YOUR CUSTOMERS

Build your marketing strategy around your customers.

#### 2. BUILD YOUR BRAND'S STORY

Storytelling is one of the most powerful marketing tools.

#### 3. UTILIZE CONTENT MARKETING

Through creating quality content, you build customer trust.

#### 4. GET YOUR BUSINESS FOUND USING SEO

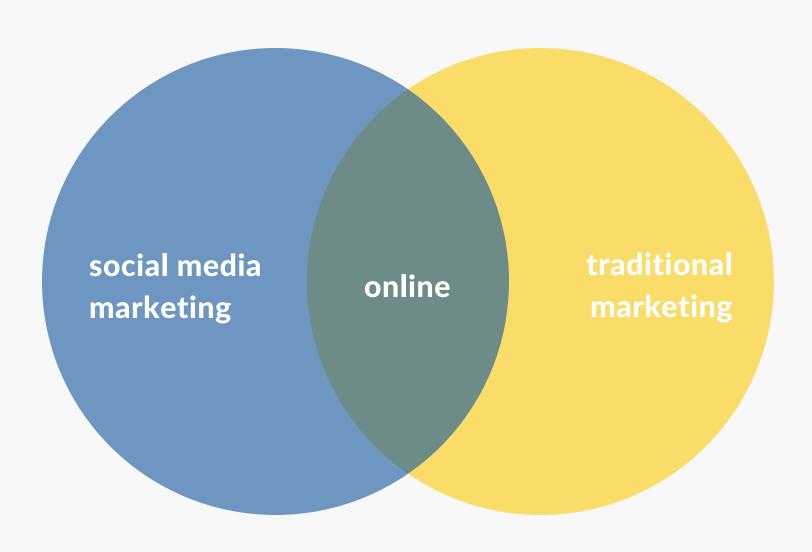
Search engines can connect you to new and relevant audiences.

# marketing content & strategy

### brand identity

- A brand identity is the face of
- your business.
- Determine key business goals.
  Your brand identity should help fulfill them.
- Identify your customers.

#### how the model translates



#### checklist

- Building a strategy
- Brand awareness campaign
- Demographic and
- Developing a mission statement
- Building audience personas
- Framework for your content plan



# thank you.

we look forward to working with you.